ORDER

Orders Order / Rev: 434679 Alt Order #: Product Desc: 11/2-11/8 WCMQ 2960 Estimate: Flight Dates: 11/02/16 - 11/08/16 Primary AE: Carolina Patino Sales Office: Original Date / Rev: 10/31/16 / 10/31/16 MIANT Order Type: **GENERAL** Sales Region: National Agency Name: Screen Strategies Media **Buying Contact:** Billing Type: Cash Billing Contact: Billing Calendar: Broadcast 11150 Fairfax Blvd, Suite 505 Billing Cycle: WEEKLY Fairfax, VA 22030 Agency Commission: 15% Murphy for Senate New Business Thru: Advertiser Name: Demographic: A18-49 Order Separation: 00:30:00 **Product Codes:** PL1 - Candidates Advertiser External ID: P-3 Agency External ID: Priority: Revenue Codes: AGY, POL, CAND Unit Code: General

Totals

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount	[N
10/31/16	11/06/16	42	\$8,700.00	\$7,395.00	V
11/07/16	11/13/16	16	\$3,400.00	\$2,890.00	T

Month	# Spots	Gross Amount	Net Amount	Rating
November 2016	58	\$12,100.00	\$10,285.00	0.00
Totals	58	\$12,100.00	\$10,285.00	0.00

Print Date 10/31/16 16:08:43

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Carolina Patino	•	·	Start Of Order - End Of Order	100%

Ln Ch S	Start E	nd	Inventory Code	Break	Start/End T	ime Days	Len Sp	ots	Rate Pri	Rtg Type	Spots	Amount
E 1 WCMQ 11	1/02/16 11	1/08/16	6a-10a M-F	CM	6a-10a M-F	222	1:00	6	\$225.00P-3	0.00 NM	12	\$2,700.00
			6a-10a M-F							1		
Start D		d Date	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	<u>Rating</u>				1		
Week: 10/31/		06/16	222	6	\$225.00	0.00				l		
Week: 11/07/	<u>16 11/</u>	13/16	24	6	\$225.00	0.00						
E 2 WCMQ 11	1/02/16 11	1/08/16	10a-3p M-F	CM	10a-3p T-F	343	1:00	10	\$200.00P-3	0.00 NM	18	\$3,600.00
			10a-3p T-F									
Start D	ate End	d Date	Weekdays	Spots/Week	<u>Rate</u>	Rating						
Week: 10/31/		06/16	343	10	\$200.00	0.00						
Week: 11/07/		13/16	44	8	\$200.00	0.00						
E 3 WCMQ 11	1/02/16 11	1/08/16	3p-7p M-F	CM	3p-7p M-F	222	1:00	6	\$225.00P-3	0.00 NM	8	\$1,800.00
			3p-7p M-F							-		
Start D	ate End	<u>Date</u>	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
Week: 10/31/	16 11/	06/16	222	6	\$225.00	0.00				ĺ		
Week: 11/07/	16 11/	13/16	2	2	\$225.00	0.00						
E 4 WCMQ 11	/05/16 11	1/05/16	10a-3p SA	CM	10a-3p SA	4-	1:00	4	\$200.00P-3	0.00 NM	4	\$800.00
			10a-3p SA									
Start D	ate End	<u>d Date</u>	<u>Weekdays</u>	Spots/Week	<u>Rate</u>	Rating						
Week: 10/31/	16 11/0	06/16	4-	4	\$200.00	0.00						
E 5 WCMQ 11	/05/16 11	/05/16	3p-7p SA	СМ	3p-7p SA	3-	1:00	3	\$200.00P-3	0.00 NM	3	\$600.00
			3p-7p SA									
Start D	ate End	d Date	Weekdays	Spots/Week	Rate	Rating						
Week: 10/31/		06/16	3-	3	\$200.00	0.00						
E 6 WCMQ 11	/06/16 11	/06/16	3p-7p SU	CM	3p-7p SU	3	1:00	3	\$200.00P-3	0.00 NM	3	\$600.00
			3p-7p SU			_		_	•		-	*******
			• •									

Print Date: 10/31/16 16:08:43

Totals

58

\$12,100.00

Page 2 of 2 Order / Rev: 434679 Advertiser: Murphy for Senate Alt Order #: 11/2-11/8 Product Desc: WCMQ

2960

Estimate:

Flight Dates:

11/02/16 - 11/08/16

Inventory Code Break Start/End Time Ln Ch Start End Days Len Spots Rate Pri Rtg Type Spots Amount E 6 WCMQ 11/06/16 11/06/16 3p-7p SU CM 3p-7p SU 1:00 \$200.00P-3 0.00 NM \$600.00 3p-7p SU End Date Weekdays Spots/Week Start Date Rating Rate 11/06/16 ----3 Week: 10/31/16 \$200.00 0.00 E 7 WCMQ 11/06/16 11/06/16 6a-10a SU CM 6a-10a SU ----3 1:00 \$200.00P-3 0.00 NM 3 \$600.00 6a-10a SU Start Date End Date Weekdays Spots/Week Rate Rating Week: 10/31/16 11/06/16 \$200.00 0.00 N 8 WCMQ 11/05/16 11/05/16 6a-10a SA СМ 6a-10a SA ----3-1:00 \$200.00P-3 3 0.00 NM 3 \$600.00 6a-10a SA Start Date **End Date** Weekdays Spots/Week Rate Rating Week: 10/31/16 11/06/16 ----3-\$200.00 0.00 N 9 WCMQ 11/06/16 11/06/16 СМ ----4 1:00 \$200.00P-3 10a-3p SU 10a-3p SU 0.00 NM 4 \$800.00 10a-3p SU Start Date End Date Spots/Week Rating Weekdays Rate Week: 10/31/16 11/06/16 ----4 \$200.00 0.00

Carolina Patino (Miami)

From:

stationorders@screenstrategies.com

Sent:

Monday, October 31, 2016 9:57 AM

To:

Carolina Patino (Miami)

Cc: Subject: Robin@screenstrategies.com

Attachments:

Add Murphy for Senate-SP 11/02 - 11/08 order for WCMQ-FM Add_MurphyforSenate-SP_WCMQ-FM_110216-110816_103116_95648AM.pdf

Attached is an order for Murphy for Senate-SP, 11/02 - 11/08 for WCMQ-FM

Please confirm receipt and let Robin Osterhout (<u>Robin@screenstrategies.com</u>) know as soon as possible if there are any revisions necessary in order to clear the schedule.

Let me know if you have questions, **Robin Osterhout** 11150 Fairfax Blvd, Suite 505 Fairfax, VA 22031 703-272-7300

SCREEN STRATEGIES MEDIA

Murphy for Senate-SP



Station

WCMQ-FM

Market

Miami-Ft. Lauderdale

Flight Dates 11/2/2016 - 11/8/2016 Add (Est. 2960)

Buyer

Robin Osterhout

Email

Robin@screenstrategies.com

703-272-7300 Phone

Program Name	DP	Days Length	Rate	Wed 11/2	Thu 11/3	Frl 11/4	Sat 11/5	Sun 11/6	Mon 11/7	Tue 11/8	Total
6:00 AM - 10:00 AM	AM	M-F 60	\$225.00 \$2,700.00	2	2	2			2	4	12
10:00 AM - 3:00 PM	MD	M-F 60	\$200.00 \$3,600.00	3	4	3			4	4	18
3:00 PM - 7:00 PM	РМ	M-F 60	\$225.00 \$1,800.00	2	2	2			2		8
6:00 AM - 10:00 AM	S1	Sa 60	\$200.00 \$600.00				3		-		3
10:00 AM - 3:00 PM	S2	Sa 60	\$200.00 \$800.00				4				4
3:00 PM - 7:00 PM	S3	Sa 60	\$200.00 \$600.00				3				3
6:00 AM - 10:00 AM	U1	Su 60	\$200.00 \$600.00					3			3
10:00 AM - 3:00 PM	U2	Su 60	\$200.00 \$800.00				-	4			4
3:00 PM - 7:00 PM	U3	Su 60	\$200.00 \$600.00					3			3
Station Totals			\$12,100.00	7	8	7	10	10	8	8	58

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

☐ STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

	d Location:			Date:	10/31/2016
WCMQ-FM					
	egies Media				
being/on bel	nalf of: Patrick Mu	rphy			
	lified candidate				
political part	y for the office o	of: U.S. Senate			
in the Genera	<u> </u>				
	e held on:				
	quest station tir				
Broadcast Length	ministrative and the second se	Days	Class	Times per Week	Number of Weeks

Attach proposed schedule with charges (if available): \$10,285.00

I represent that the payment by:	for the above described broadcast time	e has been furnished					
Friends of Patrick Murphy		The second secon					
represent that this person or authorized committee/organized	nounce the time as paid for by such pe entity is either a legally qualified candid zation of the legally qualified candidate the candidate's authorized committee	date or an					
Brian Foucart							
classes and rates; and discout to federal candidates). THIS STATION DOES NOT BASIS OF RACE OR E	me its political advertising policies, incurring policies, incurri	ces (not applicable MINATION ON THE ADVERTISING.					
I o Be Signea I	By Candidate or Authorized Co	mmittee					
10/31/2016	The second secon						
Date Signature							
To Be Signed By Station Representative							
☐ Accepted	☐ Accepted in Part	□ Rejected					
Signature	Printed Name	Title					